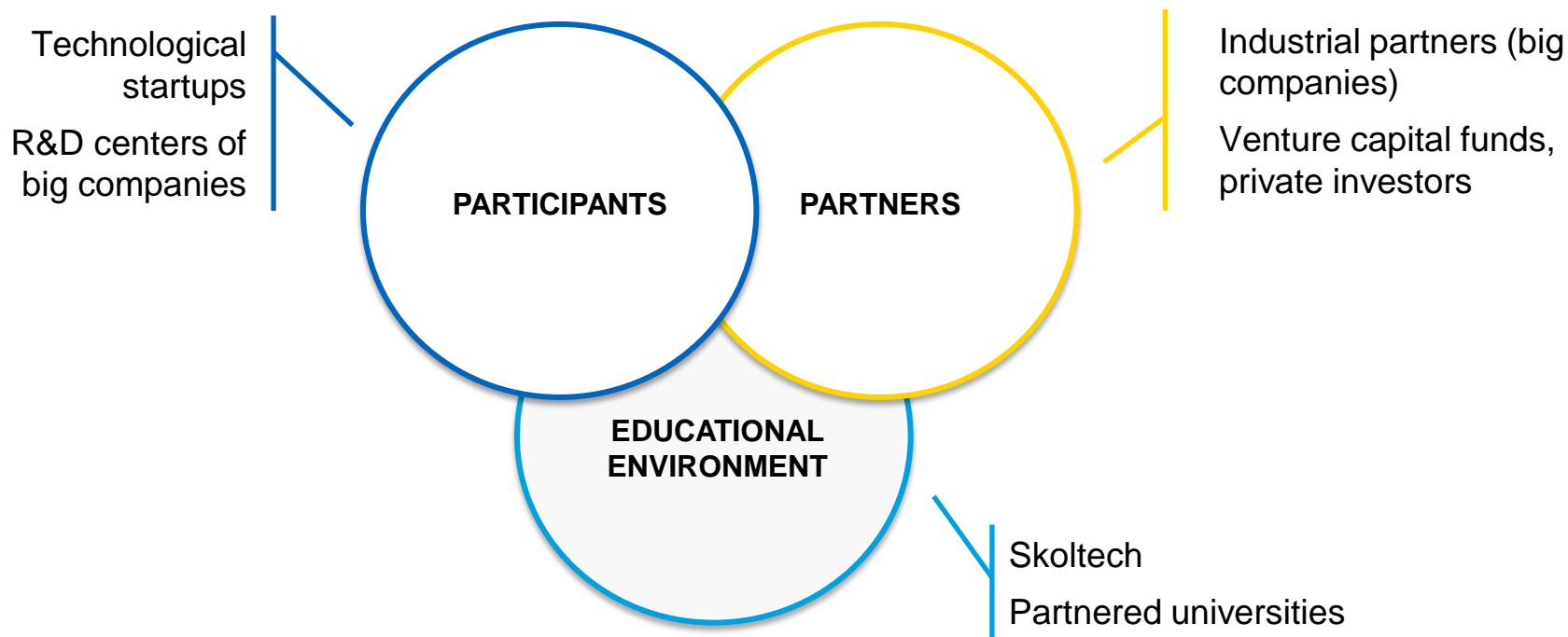




Introduction to Skolkovo Project

Marat Zaydullin
Head of Oil & Gas Center
Energy Cluster



Skolkovo supports activities in 5 technological areas:

Energy



Life sciences



IT



Space and Telecom



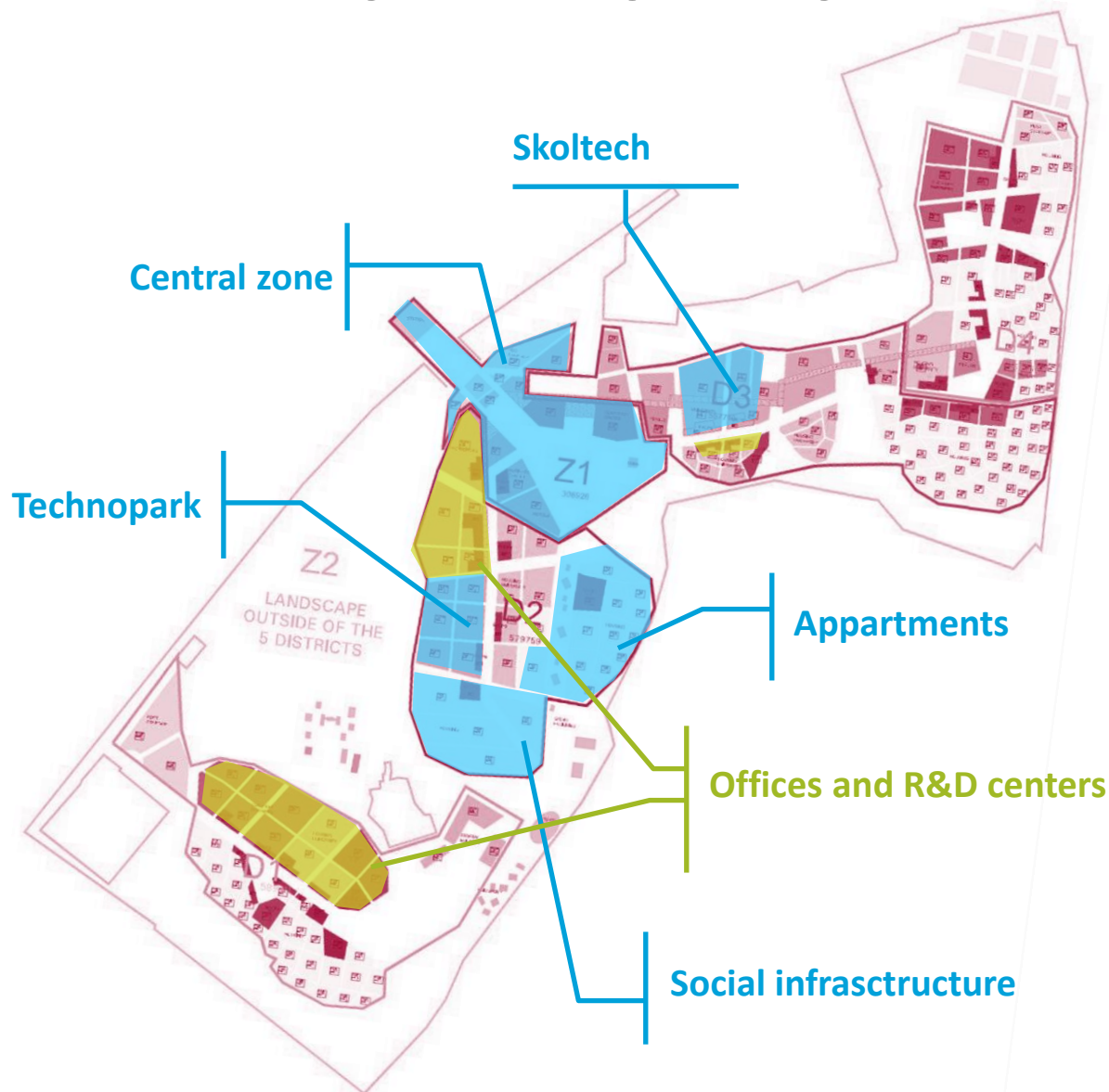
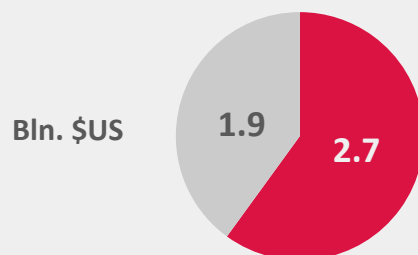
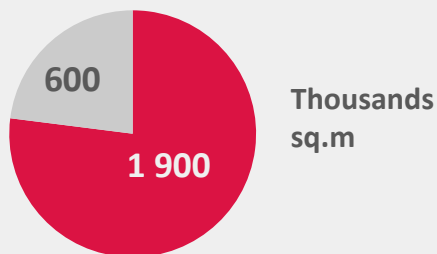
Nuclear



SKOLKOVO CENTER – MODERN CITY FOR COMFORTABLE LIVING AND WORKING

- 450 ha
- 2.5 mln sq.m
- 30,000 employees
- 25,000 residents

■ Budget exp.
■ Off-budget exp.



SKOLKOVO ATTRACTS PARTICIPANTS BY A RANGE OF FISCAL BENEFITS AND SERVICES



GRANTS



TAX BENEFITS



PR AND MARKETING
SUPPORT



MENTORING



SHARED SERVICE
FACILITIES



COMMUNITY

Taxation preferences

Staff costs

	Sk СКОЛКОВО	
Social charges on payroll	14%	30%

Import of R&D equipment

	Sk СКОЛКОВО	
Customs duties	0%	5-35%

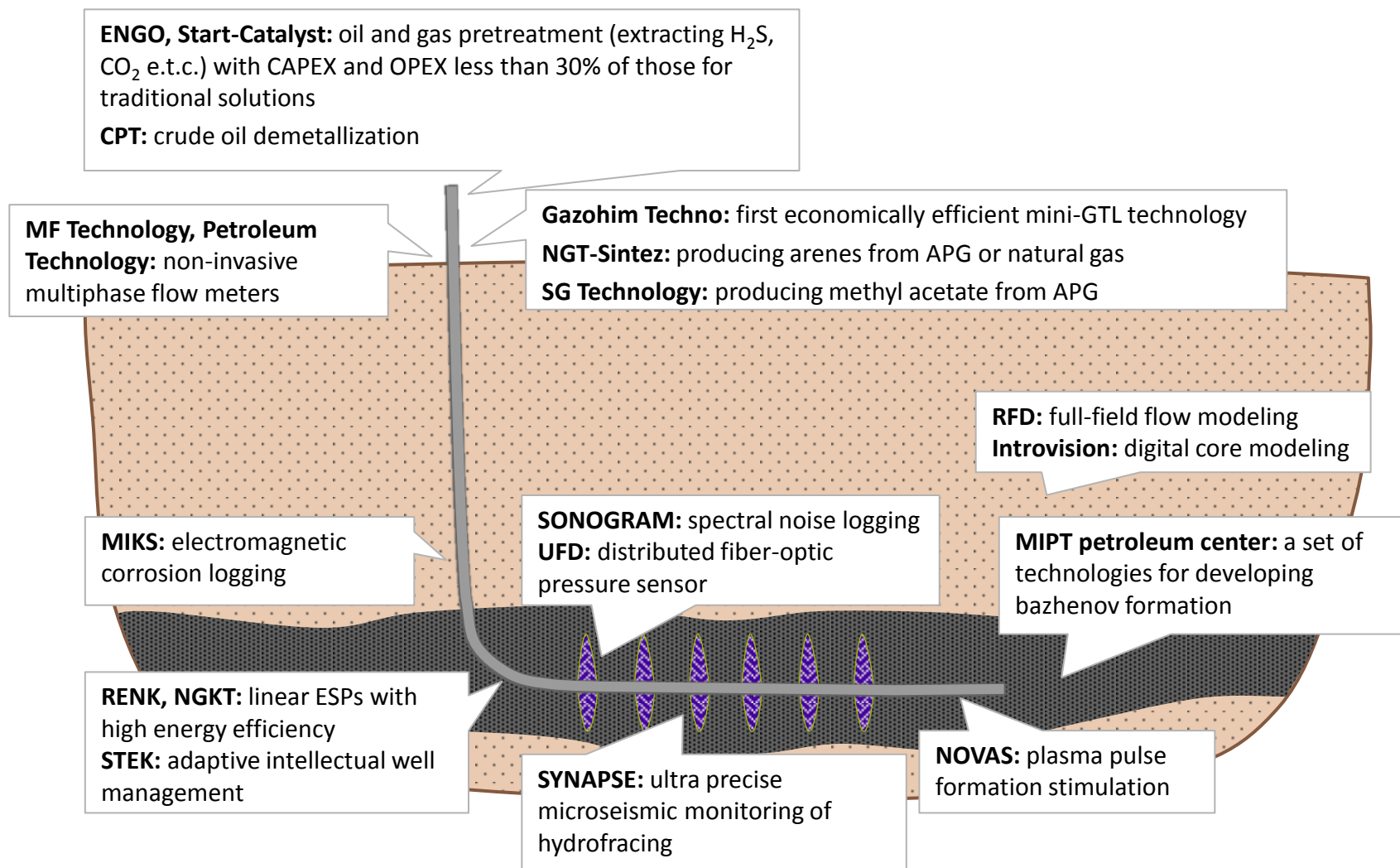
Taxes

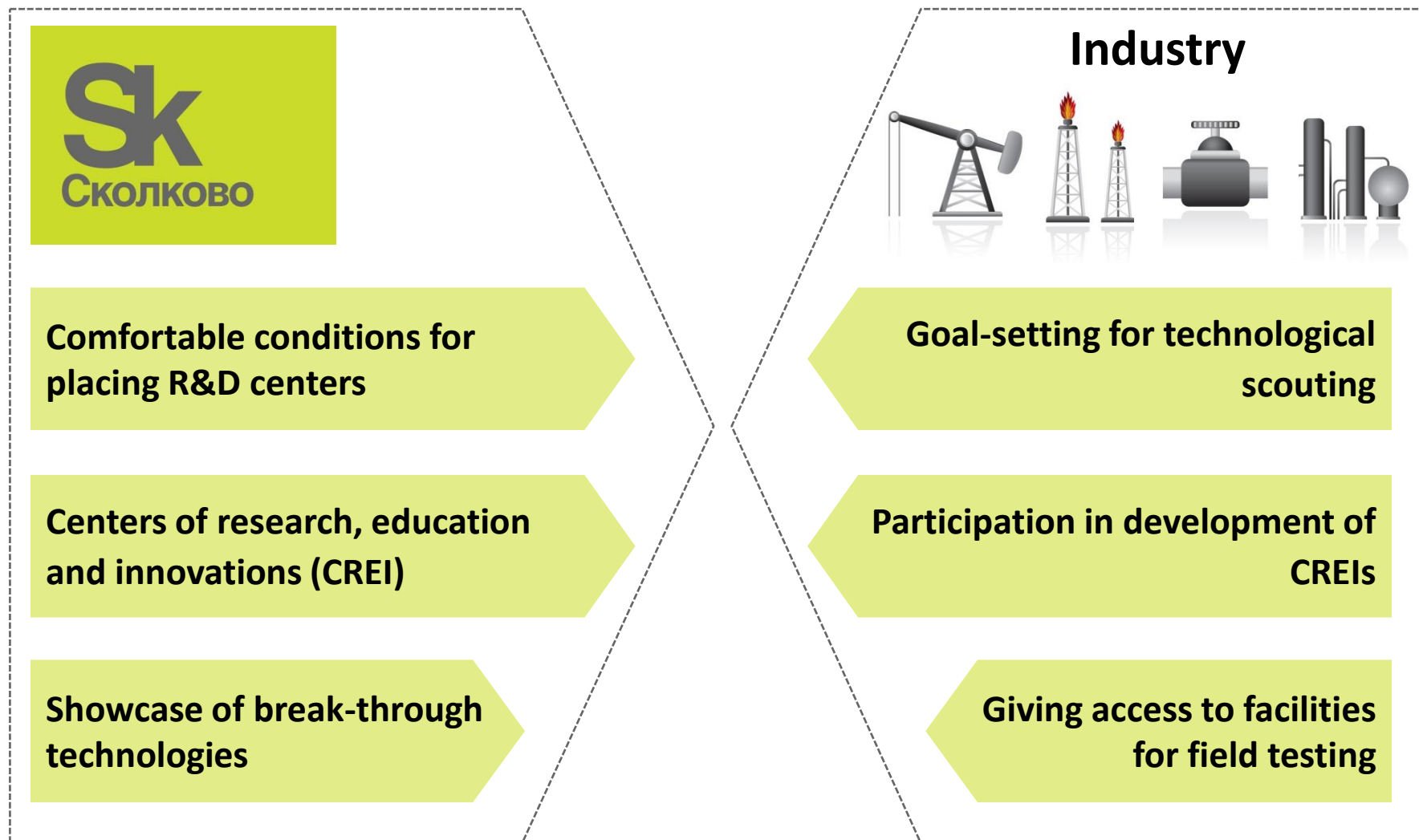
	Sk СКОЛКОВО	
Property tax	0%	2,2%
Income tax	0%	20%
VAT	0%	18%

Construction

	Sk СКОЛКОВО
Ground rent	< \$3 /m ² /year
Connection fee	Market minimum

Examples of companies working on improving oil and gas production efficiency





Idea



Creating best team

- Mentor program
- Cooperation with regional accelerators
- Expert society



Attracting investments

- VCs and business angels society
- Grant financing
- Consulting services



Infrastructure for R&D and piloting

- Shared service facilities
- Cooperation with the industry
- R&D testing facilities



Getting access to the market

- Cooperation with service companies as technology aggregators
- Expert society
- Marketing services

Successful business





News Foundation Community Technopark City Education



WHY MENTORING?

MENTOR PROGRAM

MENTORS

PROTÉGÉS

REGULATORY FRAMEWORK

CONTACTS

ABOUT THE PROGRAM

General Provisions and Process Description

I. Terms and definitions



Mentor – is an experienced entrepreneur or expert in high-tech business shares his or her knowledge, skills and experience with the Protégé in order to develop an innovation as successfully as possible. The Mentor is not an investor in the project. He or she may serve as Mentor to several projects.



Protégé – is a Skolkovo participant who has applied to receive the support of a Mentor. The Protégé is ready and willing to study and adopt the methods of the Mentor, setting aside considerable time to prepare for mentoring sessions and making the greatest of efforts to fulfill the Mentor's recommendations.



Mentoring – is the interactions between the Mentor and the Protégé are carried out individually, free of charge, in a systematic way and completely voluntarily. The goal is the development of the Protégé's innovation project.